

| Point of Sale  | Inventory Control                |                            | Accounting                      | Quit |
|----------------|----------------------------------|----------------------------|---------------------------------|------|
|                |                                  | A                          | ccounts Receiv<br>eneral Ledger | able |
|                |                                  |                            |                                 |      |
|                | 5555555 55555                    | 5 555555                   |                                 |      |
|                | \$\$\$\$\$\$\$<br>\$\$\$\$\$\$\$ | \$\$ \$\$<br>\$\$ \$\$\$\$ |                                 |      |
|                |                                  | နိ နေနေနနိ                 |                                 |      |
| 훛춫             | 22 224, 22 22                    | ss şşssssss                | န္နန္နန္နန္နန္န                 |      |
| ŝŝ             | <u> </u>                         | \$\$\$\$<br>\$\$ \$\$      | \$\$\$\$\$ <u>\$</u>            |      |
| \$\$\$\$\$\$\$ | \$\$ \$\$ \$\$ \$\$              | \$\$ \$\$\$\$\$\$          | \$\$ \$\$                       |      |
| F1 Help        | Enter Se                         | lect                       | Esc Quit                        |      |

In the above POS LINKER Main Menu Screen, the highlight bar is on Accounts Receivable.

## **Accounts Receivable**

If Accounts Receivable is selected from Accounting, the Accounts Receivable Selection Screen appears. Several choices can be made from the subtopics as follows:

- Customer File
- Reports
- Balance Files
- Service Charges
- Mail System
- Period Change
- Date Change

Whenever one of the above subtopics is selected, the appropriate data entry screen

appears, as well as it's corresponding [1] Help screens and special function keys.

## **Customer File Information**

|                |              |           | Demo     |       |          |          |          |       |
|----------------|--------------|-----------|----------|-------|----------|----------|----------|-------|
|                |              | Customer  | Inform   | ation |          |          |          |       |
| Demographic    |              |           |          |       |          |          | Financia | al    |
|                | 2 SSN        |           |          |       |          | limit _  |          |       |
| First name     | Ray          |           |          |       |          | lance    |          |       |
| Last name      | Johnson      |           |          | L     | .ast pay | date 10  | /30/200  | 5     |
| Contact        |              |           |          | L     | ast pur  | date 05  | /14/201  | 5     |
| Street         |              |           |          |       | stomer   | since 01 | /02/1998 | В     |
| PO adrs        | 420 WEST MA  | IN ST     |          | Li    | fe purc  | hases    | 1352.44  | 4     |
| City,St        | Anytown      | , VA      | 22222    |       | High c   | redit    | 613.0    | 7     |
| Phones         | b 555.555.1  | 212       | · · ·    |       |          | Terms St | atement  |       |
|                | _            | _         |          |       |          | arges Ye |          | days  |
| Category       | 1 Codes      | Part      | s Disco  | unts  | PO req   | uired Ye | s        |       |
| Territory      | Slsmn        | Count     | er Retai | 1 +   | Tax      | table 4  | 0.0%     | tax   |
| Industry       | RD Source    | Sh        | op Retai | 1 +   |          | Та       | x exempt | t     |
| eMail RJohnsor | n@Email.com_ |           |          |       |          | eMail    | stateme  | ent Y |
| Memo:          | Default p    | mt types: | Invoice  | _ Cre | dit car  | d ROA 1  | Check    |       |
|                |              |           |          |       |          |          | D:       | isp Y |
|                | view         |           |          |       |          |          |          |       |
| End I          | Esc F1       | F2 F      | 3 F4     | F5    | F6       | F7       | F10      |       |
| Save (         | Quit Help    | Delete F  | wd Bwd   | Menu  | Clear    | Lookup   | New      |       |

Selection of Customer File on the Accounts Receivable Selection Menu brings up

the Customer Information and Data Input Screen. Pressing [1] Help provides five

Customer Data Entry Help Screens which give appropriate information for data entry onto the Customer Information Screen. The following is covered:

Data Entry by Number:

a) Type a customer number. If the customer is on file, then the current data on that customer may be changed. If no customer data is displayed, then a new

customer may be entered by pressing  $\mathbf{F_{10}}$ . The program will automatically

assign customer numbers by adding 1 to the highest number currently used. If the customer number is not known, a lookup may be performed on the customer's name.

b) After entering or changing the data, press to save it.

#### Looking Up a Customer by Name:

|   |                   | Blue Ri  | lge POS, | LLC                |                    |              |            |             |
|---|-------------------|--|----------|--------------------|--------------------|--------------|------------|-------------|
| Demographic<br>Number   | SSN               | - Customer                                     |          |                    | Credit             |              | Financi    | a1          |
| First name<br>Last name<br>Contact<br>Street<br>PO adrs<br>City,St<br>Phones<br>Codes |                   | [ Cu<br>Last Joh<br>First<br>Type pa<br>Esc Qu | rt or al | lame Lo<br>ll of n | ast pay<br>okup 1- |              | Net _      | day         |
| Territory<br>Industry<br>Please ty  | Sls<br>Source     |  | 1eno -   |                    |                    |              |            | tax<br>isp_ |
|   | sc F1<br>wit Help | F2 F<br>Delete F                               | d F4     | F5<br>Menu         | F6<br>Clear        | F?<br>Lookup | F10<br>Nev |             |

- a) Press  $\mathbf{F6}$  to clear screen if necessary
- b) Press **F7** (Lookup).
- c) Type as few characters as necessary in "Last" to find customer. Press **ENTER** twice.
- d) Follow the help displayed at the window bottom to select or quit.
- e) You may also press  $\mathbf{F9}$  for customer lookup by phone number.

#### Deleting a customer:

Display the customer on the screen using the customer number, phone number, or name.

When the correct customer to delete is displayed, press **F2**. A verification menu will confirm the erasure.

#### Starting over:

**F** $_{6}$  clears all fields on the screen to start over and releases customer displayed to other users.

#### Browsing:

**F3** will move forward one customer and **F4** moves backwards.

#### New number:

**F10** displays a new customer number.

#### City, State, and Area Code referencing:

Pressing **F7** at the "city" field will allow you to enter a zip code. If zip code exists, information for the city, state, and telephone area code will be displayed.

Some of the field items on the Customer Information screen should be paid SPECIAL ATTENTION. Such as:

#### Credit Limit:

A credit limit must be set to establish a charge customer. If this field is left blank, the customer's pay options will be either cash or credit card.

#### Terms:

You must indicate whether this customer will pay by invoice or by monthly statement.

- S= Statements
- I=Invoices

If you set a customer as pay by Invoice, it is best to receive account payments through the Accounts Receivable payment screen from the Customer file and apply the payment to specific invoices.

#### Service Charges:

Should monthly service charge be applied for this customer? Yes or No

#### Codes:

This can be any character to code a certain set of customers. This is helpful in running specialized reports.

#### Parts Discounts-Counter and Shop:

This allows you to set special pricing levels for each customer, whether it is cost, list, retail or level. Most customers are set at retail. The next field allows you to add or subtract a percentage rate factor to the chosen price method.

Tax Table:

These are established at system installation. You must indicate each customer's tax

liability. Pressing  $\mathbf{F}$  at this field will display the tax table set at system installation.

Industry and Source codes:

These codes are also user defined to flag certain customers for custom reports.

# **F5** - Customer File Menu Options

#### **Beginning Balance:**

#### Installing an established customer:

a) Enter all customer information, except customer balance. When all fields are

complete, hit **END** to save.

- b) Re-display customer screen.
- c) Select **F5** for menu options, choose Beg. Balance.

| Demographic<br>Number 2 SSN            | Financial<br>Credit limit500  |
|--|---|
| First name Ray                         | E Beginning Balance ]   |
| Last name Johnson<br>Contact<br>Street | Enter this customer's beginning balance<br>the way it aged at the end of last month |
| PO adrs 124 Any Street                 | the way it ages at the one of its month   |
| City.St Anytown,                       | Comment   |
| Phones                                 | Current<br>Over 30  |
| Codes                                  | Over 60   |
| TerritorySlsmnC                        | Over 90   |
| Industry Source                        | Over 120  |
|  | Total Balance   |

d) Enter customer's current and past due information. This will establish pay history for monthly statements.

Overview:

**F5** provides two other options for customer information. The Overview screen provides a detailed list of invoices charged and payments received on the customer's account. You may view or edit any of the transactions by highlighting the item and pressing **ENTER**. The overview screen is often used to correct customer balances. However, always be careful when making adjustments. We strongly suggest that you not make any changes without consulting your local distributor or Blue Ridge POS, LLC. In the top right hand corner of the Overview screen, there are two balances. The

top figure is the customer's receivable balance from the first screen. The bottom figure is the balance of the outstanding transactions. These two balances should ALWAYS match.

| Custome<br>br |                 | Johnson |               | N T N   | VOICE    | 555.55    | one Ba<br>55.1212    | lances<br>0.00<br>0.00 |
|---------------|-----------------|---------|---------------|---------|----------|-----------|----------------------|------------------------|
| Number        | Date<br>05/14/2 |         | Total<br>9.18 | Tax     | Payment  |           | PO Numbe<br>Purchase |                        |
| 140014        | 03/14/2         |         | 5.10          | .44     | 9.18     |           | r ur ellase          |                        |
|               |                 |         |               |         |          |           |                      |                        |
|               |                 |         |               |         |          |           |                      |                        |
|               |                 |         |               |         |          |           |                      |                        |
|               |                 |         |               |         |          |           |                      |                        |
|               |                 |         |               |         |          |           |                      |                        |
|               |                 |         |               |         |          |           |                      |                        |
|               |                 |         |               |         |          |           |                      |                        |
|               |                 |         |               |         |          |           |                      |                        |
|               | Esc Q           | uit En  | ter Select    | Any Key | Position | PgUp/PgDn | New Page             |                        |

Payments:

Payments received on customer accounts can be optionally applied to individual invoices with this selection.

|                |              |           | Demo    |       |            |                       |                |
|----------------|--------------|-----------|---------|-------|------------|-----------------------|----------------|
|                |              | Customer  | Inform  | atior | ı ———      |                       |                |
| Demographic    |              |           |         |       |            |                       | Financial      |
| Number         | 2 SSN        |           |         |       | Credit ]   | limit                 | 700            |
| First name     | Ray          |           |         |       | Bal        | lance                 | 0.00           |
|                | Johnson      |           |         |       | Last pay   | date 10               | 0/30/2006      |
| Contact        |              |           |         |       |            |                       | 5/14/2015      |
| Street         |              | Payments  |         |       | ustomer s  | since 01              | 1/02/1998      |
| PO adrs        | 420 WEST MA  | Overview  |         |       | ife purch  | nases                 | 1352.44        |
| City,St        | Anytown      | Beg. bal  | ance    |       | High cr    | redit                 | 613.07         |
| Phones         | b 555.555.1  | Set stat  | ement i | .nfo  | 1          | Terms <mark>St</mark> | tatement       |
|                |              |           |         |       | rvice cha  | arges Ye              | es Net 30 days |
| Category       | 1 Codes      | Parts     | Disco   | unts  | PO requ    | uired Ye              | es             |
| Territory      | Slsmn        | Counte    | r Retai | 1 +   | Tax 1      | table 4               | 0.0% tax       |
| Industry       | RD Source    | Sho       | p Retai | 1 +   |            | Ta                    | ax exempt      |
| eMail RJohnson | n@Email.com_ |           |         |       |            | eMail                 | l statement Y  |
| Memo:          | Default pr   | nt types: | Invoice | _ Cr  | redit card | ROA 1                 | L Check        |
|                |              |           |         |       |            |                       | Disp Y         |
| Please rev     | view         |           |         |       |            |                       |                |
| End I          | Esc F1       | F2 F3     | F4      | F5    | F6         | F7                    | F10            |
| Save (         | Quit Help [  | Delete Fw | d Bwd   | Menu  | ı Clear    | Lookup                | New            |

#### **Processing/Receiving Payments on Account:**

- a) Enter customer account number or [77] to lookup.
- b) Select **F**5 for menu Enter **P** or highlight "Payments", payment screen will appear.
- c) System will default to current date, you must use the "Change Date" option on the Accounts Receivable menu, if you wish to alter the date.



- d) Enter reference information ex: Check #.
- e) Enter payment amount the system will default to the account balance as the payment amount. Your payment amount is ALWAYS going to be the amount of the check in your hand. If the invoice amount is different than the check amount, the difference will either result in a remaining balance on that invoice, or a credit amount which can be applied to another invoice.
- **f**) Enter through to pop-up menu, choose "Lookup Invoices" this will bring up listing of open invoices under this customer's account.
- g) Use arrow keys to select the invoice or invoices you wish to pay.

|            |              |              | -[ Customer Rec        | eipts J— |             |       |  |
|------------|--------------|--------------|------------------------|----------|-------------|-------|--|
|            | Transaction  | 148516       | Paid from              | Ray John | son         |       |  |
|            | Date 05/19/2 | 015 Ck# 1245 | Cust #                 |          |             |       |  |
|            | PO Ref Pay   | ment Ck# 124 | 5 <u>2</u> 2<br>0.00 _ | 420 WEST | MAIN ST     |       |  |
|            | Amount       | 18.24 Disc   | 0.00 _                 | Anytown  | VA 2        | 2222- |  |
|            | Applied      | Paym         | ent type               | 18.      | 24 balance  |       |  |
|            | To apply     | 18.24        |                        | Total    | receipts 💲  |       |  |
|            | <b>-</b> .   |              | <b>D</b> (             |          |             |       |  |
|            |              |              | Reference ——           |          | Amount — Or |       |  |
|            |              | 05/14/2015   |                        |          |             | 9.18  |  |
|            | 148515       | 05/19/2015   | Purchase               |          | 18.24       | 18.24 |  |
|            |              |              |                        |          |             |       |  |
|            |              |              |                        |          |             |       |  |
|            |              |              |                        |          |             |       |  |
|            |              |              |                        |          |             |       |  |
|            |              |              |                        |          |             |       |  |
|            |              |              |                        |          |             |       |  |
|            |              |              |                        |          |             |       |  |
|            |              |              |                        |          |             |       |  |
|            |              |              |                        |          |             |       |  |
| <b>b</b> ) |              | Esc=quit     | Enter=select           | PgUp     | PgDn        |       |  |
| h)         |              |              |                        |          |             |       |  |

Enter through to pop-up screen or press **F10**, choose "Process Payment" - select

payment type:

- Cash
- Check
- Credit Card
- Note Customer is paying off account with finance note (very seldom used)

| [ Cu                          | istomer Recei                           | pts ]                     |
|-------------------------------|---|---------------------------|
| Transaction 148516            | Paid from                               | Ray Johnson               |
| Date 05/19/2015 Ck# 1245      |   |                           |
| PO Ref Payment Ck# 1245       |   | 420 WEST MAIN ST          |
| Amount 18.24 Disc 0.00        |   | Anytown VA 22222-         |
| Applied 18.24 Payment t       |   | 18.24 balance             |
| To apply 0.00                 | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Total receipts \$         |
| ro uppij oroc                 |   |                           |
| Invoice Date Re               | Payment                                 | Amount Org Amount         |
| 148515 05/19/2015 Pur         |   | 18.24 18.24               |
| 140313 03/13/2013 Put         | cype.                                   | 10.24 10.24               |
|                               | Cash                                    |                           |
|                               | cHeck                                   |                           |
|                               | cRedit Card                             |                           |
|                               |   |                           |
|                               | Note                                    |                           |
|                               |   |                           |
|                               |   |                           |
|                               |   |                           |
|                               |   |                           |
|                               |   |                           |
|                               |   |                           |
|                               |   |                           |
| For Owith Fit Holes - Fit Dow |   |                           |
| Esc Quit F1 Help F4 Pay       | All F6 Cl                               | ear F7 Lookup F10 Process |

i) Once payment type is selected, the system will ask if you are ready to post the payment. Answer "yes" if everything looks correct.

## To correct payments on account

If a payment was incorrectly applied to the wrong account or the wrong amount was applied to the correct account, you may correct the problem through the Customer review screen.

- a) Under POS menu, choose *Invoicing*.
- **b**) Lookup customer, or enter customer #.
- c) Choose Customer: payments, review.

| *****   | < P O S Linker 🗆 | >>>>>               |            |  |  |  |
|---|------------------|---------------------|------------|--|--|--|
| Fue 19 May 2015 CUS   | TOMER REV        | IEW                 | Vers 7.6   |  |  |  |
| Customer 2 id DF Phones b 555.555.1212 Life Pur 1370.68 Cur |                  |                     |            |  |  |  |
| Name: F Ray   | Cr               | edit Limit 700 3    | 0          |  |  |  |
| L Johnson   |                  | ance <u>18.24</u> 6 | 0          |  |  |  |
| Street  | Account maint.   | away 0.00 9         | 0          |  |  |  |
| Postal 420 WEST MAIN ST                                     | Invoicing        | al 18.24 12         | 0          |  |  |  |
| City,St Anytown , VA 2                                      | Update customer  | Terms S Svc chg     | Y Slsmn    |  |  |  |
| Contact   | Balance aging    | Tax 0.0% Ind        | Terr       |  |  |  |
| Open Orders: Date Type N                                    | Discount sale    | escription          |            |  |  |  |
| 01/22/2013 Ser 5 78   | Review:          |                     |            |  |  |  |
| 01/22/2013 Ser 5 78   | Clsd/saved inv.  | B 10550             | 21" 6.     |  |  |  |
| 01/22/2013 Ser 5 78   | Service orders   | B 10301             | LAWNBO     |  |  |  |
| 05/19/15 Qte E  | Parts orders     | *HU5014445-01       | *Spec Ord  |  |  |  |
|   | Layaway / sold   |                     |            |  |  |  |
|   | Quotes           |                     |            |  |  |  |
|   |                  |                     |            |  |  |  |
|   | Esc = Quit       |                     |            |  |  |  |
|   |                  |                     |            |  |  |  |
|   |                  |                     |            |  |  |  |
| * Tota  | al * 0.00        |                     |            |  |  |  |
|   |                  |                     |            |  |  |  |
|   | Esc              | Quit F3 Fwd F4 Bw   | id F7 Menu |  |  |  |
| Please select   |                  |                     |            |  |  |  |

d) Choose Account Maintenance.

e) In Account Refund section on the Account Maintenance screen, enter the amountf)

g) of the incorrect payment. Process the refund exactly the same as the original payment was taken, whether by check or cash, etc. This will correct your cash drawer for the day. You should do the refund before you apply another payment.

|                                  | Linker >>>>>                    |
|----------------------------------|---------------------------------|
| Tue 19 May 2015 CUSTOME          |                                 |
| Customer 2 id DF Phones b 555.55 | 5.1212 Life Pur 1370.68 Cur     |
| Name: F Ray .                    | . Credit Limit 700 30           |
| L Johnson                        | Balance 18.24 60                |
| Street                           | Layaway 0.00 90                 |
| Postal 420 WEST MAIN ST          | Total 18.24 120                 |
| City,St Anytown , VA 22222       | Cntr R+ Terms S Svc chg Y Slsmn |
| Contact                          | Shop R+ Tax 0.0% Ind Terr       |
| Open Orders: Date Type Number    | Amount Description              |
| 01/22/2013 Ser 5 7883874         | [ Account Maintenance ]         |
| 01/22/2013 Ser S 7883875         |                                 |
| 01/22/2013 Ser 5 7883876         | Item Adjust Account Pay Out     |
| 05/19/15 Ote E                   | Payment F7 Lookup               |
|                                  | Svc chg rfnd                    |
|                                  | Tax refund                      |
|                                  | Account rfnd                    |
|                                  |                                 |
|                                  | New balance 18.24               |
|                                  |                                 |
| * Total *                        | Esc Quit F6 Clear End Process   |
| - Total                          |                                 |
|                                  |                                 |
| Please enter amounts             |                                 |
| i i cube cricer anouries i i i   |                                 |

- **h**) You can now go back to the Payment screen on the Customer File, and enter the payment correctly.
- i) Now you may wish to "clean-up" the customer's overview screen so that their statements show the payment received, and not the account corrections you just made.
- **j**) You will need to delete both the original incorrect transaction, and the payment

refund from the overview screen, by highlighting and selecting  $\mathbf{F2}_{W}$  to delete.

Your top balance on the overview screen should be correct, so you want to answer "No" to the adjust balance question each time you delete an invoice.

\*\*Please use caution when performing this procedure. Make certain you are choosing the correct invoices. Call your distributor or Blue Ridge POS if you need assistance.

## **Reports - Accounts Receivable**

- **1. Statements -** you may select all customers, warranty accounts, or lease/ finance accounts. Several month-end steps should be completed **before** printing customer statements. To generate statements:
  - a) Select 1 at prompt
  - b) Select statement file customer, warranty, or lease/ finance



- c) Select statement type *Balance forward* for preprinted forms, or *Open Invoice* for plain forms
- d) Check previous statement date and make other selections. Enter any industry codes for customers you would like the statements to skip. (Ex: L = Layaway, BD = Bad Debt)
- e) **F3** will assist in aligning forms, **F5** to begin printing.

| 05/19/20<br>Period 5 | 15   | - Statement |   | Version 7.6 |
|----------------------|--|-------------|---|-------------|
|                      | Printed form lines 60<br>Length "<br>(Laser adds 1" margin)              | (Receivabl  | statement date 04/3<br>e aging based on th<br>invoices after 05/1 | is date)    |
|                      | I (I)nclude act<br>I (I)nclude zer<br>B (E)mail / (P)<br>A (A)ll Custome | format?     | nces or (N)o<br>oices or (N)o<br>- output<br>or (R)ange begin     | (last       |
| -                    | _,,,, Industr  | Top tear    |   | zzzz name)  |
|                      |  |             |   |             |

# Running statements in PosLinker with Archived Statements

Follow your Normal procedure then press F5 to Archive statements

| Printed form lin<br>Length<br>(Laser adds 1" n | 10.00" (Receivable aging | nt date 10/31/201<br>based on this da<br>s after 11/15/201 |
|--|--------------------------|--|
| I (I)nc<br>I (I)nc<br>B (E)ma<br>A (A)11       |                          | (N)o<br>r (N)o<br>ut<br>nge begin                          |
| ,,,,,,,  | Esc = quit               | end zzzzz<br>NONE)   |

Choose Printer Type

Choose Dot Matrix for Continuous feed paper or laser for Laser or Inkjet single Sheets

| Period 02 | Prir  | nt Balance Forwa<br>Side Te     |                | ıts  |                    |
|-----------|---|---------------------------------|----------------|--|--------------------|
|           | d form line<br>Length 1<br>adds 1" ma       | 10.00" (Receiva                 | able aging     | nt date 04/30/<br>based on this<br>after 05/31/      | date)              |
| ,,        | I (I)ncl<br>I (I)ncl<br>B (E)mai<br>A (A)ll |                                 | ink jet)       | (N)o<br>r (N)o<br>ut<br>nge begin<br>end zz<br>NONE) | (last<br>zzz name) |
| Archive   |   | F <b>1 F3</b><br>enu Test Print | F5<br>Print Ha | <b>Ctrl + C</b><br>alt Printing                      |                    |

After you have done this Press F5



Choose the Archive you wish to print

Choose Output: Email will start if set up

| .n)               | Exclude                  | invoices a                            |
|-------------------|--------------------------|---------------------------------------|
| act<br>zer<br>(P) | Statement<br>output      | nces or ()<br>oices or ()<br>– output |
| tome<br>ustr      | Email<br>Printer<br>Both | or (R)ange<br>blank = N(              |
|                   |                          |                                       |

Chose printer if you wish to print them

Chose continue and then chose printer



Statements will print

#### If an error occurs during statement process:

If for some reason the statement process is interrupted, either manually or because of printing errors, follow these procedures for restarting your statements:

- A. If the system has completed processing statements for all customers (You may ensure this by looking at the computer screen to determine the customer on which it stopped)
  - 1. Simply restart the statement process through the reports menu, ensuring that "Previous statement date" is correct. (The system will automatically advance this one month after a statement cycle)
  - 2. Select your parameters and any Industry codes as before.
  - 3. Press **F5** the system will prompt you to answer whether or not you are "reprinting the last statement?" Answer "YES"
- **B.** If the system is interrupted in the middle of the statement process (You may ensure this by looking at the computer screen to determine the customer name on which it stopped)
  - 1. Restart the statement process ensuring that the "Previous statement date" is correct.
  - 2. This time your customer selection should be "R" for range. You will print the range of statements from which you previously stopped.
  - 3. Look at your screen to identify the last statement generated. (Do not go by the last statement to print, as the computer processes well ahead of where it prints) Using that name, you will enter a portion (first 3-4 letters) of the next customer name in the "begin\_\_\_\_\_" field, leaving the "end" field filled with "z's".
  - **4.** The system will prompt you to answer whether or not you are "reprinting the last statement?" Answer "NO"
- **2.** Listing will list customer name, number, phone and address. Again, you may choose full customer file, warranty accounts, or lease/finance accounts.
- **3.** Aged Trial Balance provides detailed information of all outstanding customer accounts. This is usually printed and reviewed before printing statements.

## **Balance Files**

This function allows you to track your customer, invoice and General Ledger account file totals. If General Ledger is linked, all three totals should balance. To be most effective, make this procedure part of your daily routine. This will allow for problems to be discovered easily, and corrections made in a timely fashion. This procedure should also be performed **before** statements are run.

## Service Charges

| Accounts             | Receivable Tria<br>-[ FILE TOTALS ]  |                      |
|----------------------|--|----------------------|
| Customer             | Invoice  | GL Act               |
| Nbr Name             | [ RECORDS ]<br>Number  |                      |
| 1 Ēj<br>2 Ir<br>3 Gu | uit <esc><br/>ile Totals<br/>ivoice to Custome<br/>istomer to Invoic</esc> |                      |
|                      | Choice   |                      |
| Fi Help Fi Next Invo | ice Ma Next Cus  | tomer 👭 Print Screen |
| OS POS               | Stn=20 Prn   | -Ø C Num 15:36       |

Service charges should be calculated monthly, even if you do not charge your customers a fee. This procedure applies all unapplied payments to the oldest outstanding invoice on a customer's account, thus keeping the customer's account up to date and clear of unnecessary information on the overview and statement. To process service charges without charging a fee, simply enter \$0 in the "Minimum service charge" field, and (0) zero in the "S/C rate" field.

Removing service charges:

- 1. On service charge screen, press **F3** Remove S/C
- 2. The POS Linker system will prompt you to select either "All Customers", or a "Single" customer.
- 3. Choosing All Customers will prompt the user to enter a service charge date from

which to remove charges. Once date is entered, press **F5** to begin process.

All service charges for that date will be removed from the customers' account. The system will respond with "Job complete - press Esc"

- **4.** Choosing **Single** will prompt the user to enter the customer name from which you want to remove service charges.
- 5. Select a specific customer and then enter a valid date.

6. Press F5 to remove service charges for that date. The system will respond with "Job complete - press Esc". You may enter as many dates as you wish to remove charges.

## **Direct Mail**

The direct mail is very useful in finding and notifying customers of upcoming sales and special offers. Many dealers use this information to remind customers of scheduled maintenance and other profit enhancing services.

- a) Enter choice of mail you wish to print, either labels or post cards.
- b) Select order in which you would like the labels or cards to print. You can enter a range either numerically or alphabetically, and even a zip code range.
- c) Specify any parameters you would like the system to include.
- d) Select  $\begin{bmatrix} \mathbf{F2} \\ \mathbf{F2} \end{bmatrix}$  if sending post cards to print out your message.
- e) Enter the correct number of lines for your labels. Six lines per inch Ex: One inch label, 1" = 6 lines, Two inch label 2" = 12 lines.
- f) Enter your print range, select **F5** to print.

# **Period Change/ Date Change**

These options may be used to open Accounts Receivable files created by the most recent "monthly Accounting save" and to back-date reports to the previous period on a specific date. Useful for printing your previous end of month reports during the current month. Be sure to change the period, or date, back to actual date when you've completed your reports for the previous month. If you exit the Accounts Receivable menu, this is automatic.

\*\*You must have performed an accounting save at the end of the previous month for this to work properly. This function is performed through the "Utility Menu".

## **General Ledger**

|  | Blue Ridge POS, LLC  |   |
|--|--|---|
| Point of Sale  | Inventory Control Service Labor  | Accounting Quit   |
| \$\$<br>\$\$<br>\$\$<br>\$\$<br>\$\$<br>\$\$<br>\$\$<br>\$\$<br>\$\$<br>\$\$<br>\$\$<br>\$\$<br>\$\$ | \$555555 \$555555 \$555555   \$5555555 \$555555 \$555555   \$5555555 \$55 \$55   \$555555 \$55 \$55   \$55 | I General Ledger J<br>08/23/07 Period 4<br>Post Transactions<br>Chart of Accounts<br>Trial Balance<br>Detail Transactions<br>Balance Sheet<br>Income Statement<br>Account File Maint.<br>pRrint Posting Reg<br>iMport Batch File<br>period End Closing<br>Uerify POS Link<br>peri0d Change<br>date cHange |

If General Ledger is selected from Accounting, the General Ledger Selection Screen appears. Several choices can be made from the subtopics as follows:

- Post Transactions
- Chart of Accounts
- Trial Balance
- Detail Transactions
- Balance Sheet
- Income Statement
- Account File Maint.
- pRint Posting Reg
- iMport Batch File
- period End Closing
- Verify POS Link
- periOd Change
- date cHange

The General Ledger has the ability to import batch file and data information from other programs such as Peachtree® accounts payable and payroll. The setup and use will be discussed in-depth with the appropriate personnel at the time of setup.

**Post Transactions** - Allows the user to manually post transactions to general ledger accounts. Double entry posting is used when one account is offset by a single balancing account.



**F2** allows you to adjust the dollar amount without clearing the entire account. **F5** prints a detailed register of the transactions posted, and if you need to view your chart of accounts, **F10** provides a quick link. (Caution: These function keys vary with each screen)



Press **F8** for Single Entry posting. This option is used when you need to make an entry to one account. There is no balancing account.

| eferen | ce       | _ Description                    |                         | PTD<br>YTD |        |
|--------|----------|----------------------------------|-------------------------|------------|--------|
| Seq    | Account  | Reference Acc<br>Account Descrip | ormation<br>Ref. Amount |            | Balanc |
|        |          |                                  |                         |            |        |
|        |          |                                  |                         |            |        |
|        | =        |                                  |                         |            |        |
|        |          |                                  |                         |            |        |
|        |          |                                  |                         |            |        |
|        | $\equiv$ |                                  |                         |            |        |

Press **F9** for Multiple Entry posting. This option is used when you have more than one account to balance your main account.

**Chart of Accounts** - Your distributor will assist you in setting up a chart of accounts if desired, or you may wish to follow our sample chart:

|           | Chart of Accounts          |                      |  |  |  |  |
|-----------|----------------------------|----------------------|--|--|--|--|
|           | Account Name               | Account Number Range |  |  |  |  |
| 1.        | Current Assets             | 10000-17999          |  |  |  |  |
| 2.        | Fixed Assets               | 18000-18999          |  |  |  |  |
| 3.        | Other Assets               | 19000-19999          |  |  |  |  |
| 4.        | <b>Current Liabilities</b> | 20000-27199          |  |  |  |  |
| 5.        | Long Term Liabilities      | 27200-27999          |  |  |  |  |
| 6.        | Equity                     | 28000-39999          |  |  |  |  |
| 7.        |                            |                      |  |  |  |  |
| 8.        | Cost of Sales              | 50000-59999          |  |  |  |  |
| 9.        |                            |                      |  |  |  |  |
| <b>A.</b> | Sales                      | 40000-49999          |  |  |  |  |
| В.        | Other Income               | 60000-69999          |  |  |  |  |
| C.        | Operating Expenses         | 70000-79999          |  |  |  |  |
| D.        | Salaries                   | 80000-89999          |  |  |  |  |
| Е.        | Adjustments to Income      | 90000-99999          |  |  |  |  |

The Chart of Accounts may be printed or displayed on screen by category, ie: Department accounts only, all accounts or single account for your convenience.

**Trial Balance** - Allows you print or view on-screen a trial balance report of your current general ledger as of today's date. It lists the debit or credit balance of the account as well as the account status - active or inactive.

**Detail Transactions** - Provides a listing of transactions and budget amounts, by period and year-to-date.

**Balance Sheet** - allows you to compare current account totals with another month from the current or previous year. It also lists the percentage of change. Subtotals are listed for Current, Fixed and Other Assets; the total of such equaling Total Assets. Subtotals are also listed for Current Liabilities, Long Term Liabilities and Equity; the total of such equaling Total Liabilities.

**Income Statement** - offers several profit and loss reports by period for the current year or previous year. This report can also be departmentalized:



- gross profit total
- total other income
- total salaries
- net income before taxes
- total adjustments to income
- net income after taxes

#### Account File Maintenance

- 1. Add New Accounts
- 2. Change or Delete Accounts
  - Enter number of account to be modified
  - If an account has a balance, it is better to change the status to inactive rather than deleting
  - to delete an account with a zero balance, press **F7** to turn the delete function on,

then press **F2** 

- 3. Modify Automatic Distribution Percentages for an Account
- 4. Change last year's account budget and Period Balances
- 5. Display Selected Single Account
- 6. Copy Accounts

7. Modify Accounts Category - allows you to change your beginning or ending number range for G/L accounts.

**Print Posting Register** - prints a detailed report of transactions posted to the G/L for the entire accounting period, or a date range within the accounting period.

**Import Batch File** - as stated earlier, POS Linker's general ledger has the ability to import batch file and data information from other accounting programs.

Period End Closing - this is the final step to your month-end or year-end close.

Note: A password for your month-end and year-end close out process should have been provided to you by the technician installing your system. In the event of a lost or forgotten password please contact Blue Ridge POS, LLC at (540)672-1212

# Quit

|                 | втие клад                                     | e PUS, LLG                |            |      |
|-----------------|---|---------------------------|------------|------|
| Point of Sale I | nventory Control                              | Service Labor             | Accounting | Quit |
|                 |   |                           |            | Exit |
|                 |   |                           |            |      |
|                 |   |                           |            |      |
|                 | 5555555 55                                    |                           |            |      |
|                 | - 55 44444 55 55                              | \$5 \$\$ 4444             |            |      |
|                 | - <u>15</u> - 55,                             | 555 555555<br>5555 555555 |            |      |
|                 |   |                           |            |      |
|                 | 33 3355 33 S                                  | s ss ssssssss<br>s ss ss  | \$\$ \$\$  |      |
|                 | <u>- 55 - 55 - 55 - 55 - 55 - 55 - 55 - 5</u> | 555 5555<br>5 55 55       | နွန်နေနေန  |      |
| 5555555         | \$\$ \$\$ \$\$ \$                             | š Tos ššesees             | \$\$ \$\$  |      |
| F1 Help         | Enter   | Select                    | Esc Quit   |      |

Use either the highlight bar, the **ESC** or **Q** key to access the exit menu. Press **ESC** to exit POS Linker. The business system menu will appear and the user may enter the "Utilities" menu "add'tl programs" and "Logoff" the system.

#### **Email Statement setup**

**Contact us to help setup your Email: Set up your accounts as below** 

| U.                                       | ity,St U              | range     |        | VH 225 | 60         | NORTH ST | High   | credit    | 886.82  | 2     |
|--|-----------------------|-----------|--------|--------|------------|----------|--------|-----------|---------|-------|
| 2 GAN                                    | hones b               | 540.672.  | 1212 f | 540.6  | 72.44      | 37       |        | Terms St  | atement |       |
|  |                       |           |        |        |            | Ser      | vice c | harges No | Net 30  | days  |
|  | Codes                 |           | P      | arts   | Disco      |          |        | quired No |         |       |
| Teri                                     | ritory E              | S1smn     | Co     | unter  | Retai      | 1 -      | Tax    | table 1   | 5.0%    | tax   |
|  |                       | Source    |        |        |            |          |        |           | ate tax |       |
|  |                       | oslinker. |        |        |            |          |        | eMail     | stateme | ent Y |
| email: s                                 | uppor t@po            | oslinker. | COM    |        |            |          |        |           | Di      | isp N |
| en e |                       |           |        | - Mer  | 10 -       |          |        |           |         |       |
| Ple                                      | ase <mark>revi</mark> |           |        |        |            |          |        |           |         |       |
| E  | nd Eso                | c F1      | F2     | F3     | F4         | F5       | F6     | F7        | F10     |       |
| 0  |                       | • • • • • | N 1 1  |        | <b>D</b> 1 | 14       | 61     |           | 1.1     |       |

Make sure to put a Y in the email statement space